

# **LEAF DIVISION PROFILE**

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### 1. INTRODUCTION

ENV Services Limited (ENV) is a local company incorporated on **29th November 2012** under Tanzania Companies Act (2002) and was awarded registration certificate no. 95589. The company operates legally by paying tax to the Government of the United Republic of Tanzania under **TIN 101-041-123** and is registered for value added tax (VAT) with VAT registration number (VRA) 40-014333-W. In compliance to Section 11 of the National Social Security Fund (NSSF) Act (Cap. 50 R. E. 2018), the Company has been awarded with registration **number 1030301** as an up-to-date contributing Employer. Company Offices are located along Sam Nujoma road, **opposite the Mlimani City**. On daily basis, ENV operations are handled by qualified Tanzanians who are experts in the tobacco industry.

## 2. TOBACCO PROCURED DURING YEARS 2019/20 TO 2020/21 SEASONS

Under the **Tobacco** *Industry Act* No. 24 of 2001, our Company has been registered by the Tanzania Tobacco Board (TTB) with registration number **TTB/ENV/08/2019**, dated 6<sup>th</sup> November 2019. This registration allows the company to perform duties as official green leaf tobacco (flue cured unprocessed tobacco) buyer and exporter in Tanzania.

During the tobacco season of year 2019/20, all was arranged to export the tobacco to South Korea. However, the export could not be fulfilled due the covid 19 pandemic. It is now planned to proceed with the same to include other prospective countries of the World. During the current tobacco season of 2020/202, it was planned to receive **500 tons (500,000 kg.)** of green leaf tobacco from contracted Agricultural and Marketing Co-Operatives Societies (AMCOS) from **Tabora Region**. A total of six **AMCOS** were contracted from **Sikonge** and **Uyui** districts of Tabora. Sikonge district's AMCOS were five

to include Paka, Mtapenda, Ibumba, Makazi and Nguvumali whereby Uyui AMCOS was Ufuluma only. due bad weather condition, the green leaf production target was achieved by **71%** and thus managing to procure **357 tons**. Table 1 provides detailed production from the respective AMCOS.

SNO	AMCOS	BALES BOUGHT	BOUGHT KGS
1	Ibumba	1,816	86,228
2	Makazi	1,226	57,533
3	Mtapenda	711	28,286
4	Nguvumali	1,883	82,576
5	Paka	994	41,874
6	Ufuluma	1,282	60,690
	GRAND TOTAL:	7,912	357,186.93

Table 1: Tobacco procured in the year 2020/21 season

## 3. PLANNED GREEN LEAF PROCUREMENT FOR YEAR 2021/22 SEASON

For the upcoming year 2021/22 season, the Company plans to expand the procurement volume compare to the previous season. A total of about **1,000 tons** (1,000,000 kg) of green leaf tobacco will be procured from seven AMCOS.

### 4. GREEN TOBACCO EXPORT PROMOTION

The Company is inviting to enter into **business contract** for exporting green leaf tobacco to various countries of the World. The overall long-term strategy is to establish **processing factories**, which will add value to the green tobacco into semi processed and finished condition.