



## **LEAF DIVISION PROFILE**

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## 1. INTRODUCTION

ENV Services Limited (ENV) is a local company incorporated on **29th November 2012** under Tanzania Companies Act (2002) and was awarded registration certificate no. 95589. The company operates legally by paying tax to the Government of the United Republic of Tanzania under **TIN 101-041-123** and is registered for value added tax (VAT) with VAT registration number **(VRA) 40-014333-W**. In compliance to Section 11 of the National Social Security Fund (NSSF) Act (Cap. 50 R. E. 2018), the Company has been awarded with registration **number 1030301** as an up-to-date contributing Employer. Company Offices are located along Sam Nujoma road, **opposite the Mlimani City**. On daily basis, ENV operations are handled by qualified Tanzanians who are experts in the tobacco industry.

## 2. TOBACCO PROCURED DURING YEARS 2019/2020 TO 2022/2023 SEASONS

Under the **Tobacco Industry Act No. 24 of 2001**, our Company has been registered by the Tanzania Tobacco Board (TTB) with registration number **TTB/ENV/08/2019**, dated 6<sup>th</sup> November 2019. This registration allows the company to perform duties as official green leaf tobacco (flue cured unprocessed tobacco) buyer and exporter in Tanzania.

### 2.1. GREEN LEAF PROCUREMENT FOR YEAR 2019/20 SEASON

During the tobacco season of year 2019/20, all was arranged to export the tobacco to South Korea. However, the export could not be fulfilled due the covid 19 pandemic. It was therefore planned to proceed with the same to include other prospective countries of the World.

### 2.2. GREEN LEAF PROCUREMENT FOR YEAR 2020/21 SEASON

During the 2020/202 tobacco season, it was planned to receive **500 tons (500,000 kg.)** of green leaf flue cured tobacco from contracted Agricultural and Marketing Co-Operatives Societies (AMCOS) from **Tabora Region**. A total of six **AMCOS** were contracted from **Sikonge** and **Uyui** districts of Tabora. Sikonge district's AMCOS were five to include Paka, Mtapenda, Ibumba, Makazi and Nguvumali whereby Uyui AMCOS was Ufuluma only. Due bad weather condition, the green leaf production target was achieved by **71%** and thus managing to procure **357 tons**. **Table 1** provides detailed production from the respective AMCOS.

**Table 1:** Tobacco procured in the year 2020/21 season

SNO	AMCOS	BALES BOUGHT	BOUGHT KGS
1	Ibumba	1,816	86,228
2	Makazi	1,226	57,533
3	Mtapenda	711	28,286
4	Nguvumali	1,883	82,576
5	Paka	994	41,874
6	Ufuluma	1,282	60,690
	<b>GRAND TOTAL:</b>	<b>7,912</b>	<b>357,186.93</b>

**2.3. GREEN LEAF PROCUREMENT FOR YEAR 2021/22 SEASON**

For the year 2021/22 season, the Company expanded the procurement volume compared to the previous seasons. A total of **990 tons** (990,000 kg) of green leaf tobacco were planned to be procured from seven AMCOS shown in **Table 2**.

**Table 2:** AMCOS contracted for buying flue cured tobacco for season 2021/2022

<b>UYUI DISTRICT, KGS.</b>			
SNO.	AMCOS NAME	CONTRACTED	TTB CROP SURVEY,
		VOLUME, KG.	KG.
1	Ufuluma	130,000	148,490.40
2	Isundauduki	90,000	90,678.00
3	Kaumbu	100,000	66,784.60
4	Katunda	100,000	112,094.80
5	Chesa	100,000	89,356.80
6	Sawesa	80,000	80,000.00
	<b>Sub-total</b>	<b>600,000</b>	<b>587,404.60</b>
<b>SIKONGE DISTRICT, KGS.</b>			
SNO.	AMCOS NAME	VOLUME	TTB CROP SURVEY
			(KG.)
1	Makazi	100,000	74,505.00
2	Ibumba	140,000	152,244.00
3	Nguvumali	150,000	152,022.00
	<b>Sub-total</b>	<b>390,000</b>	<b>378,771.00</b>
	<b>GRAND TOTAL:</b>	<b>990,000</b>	<b>934,309.60</b>

### 2.3. GREEN LEAF PROCUREMENT FOR YEAR 2022/23 SEASON

For year 2022/23 season, the Company contracted 4 AMCOS from Morogoro Region In Kilosa District for procuring 419.4 tons (419,400 kg) of green leaf tobacco. This is detailed in **Table 3**.

**Table 3:** AMCOS contracted for buying flue cured tobacco for season 2022/2023

NO.	MOROGORO REGION (KILOSA DISTRICT)	KILOGRAMS
1	Rudewa AMCOS	97,200
2	Nguvumali AMCOS	114,600
3	Kikonga AMCOS	120,000
4	Makwambe AMCOS	87,600
	<b>Total:</b>	<b>419,400</b>

### 3. PLANNED GREEN LEAF PROCUREMENT FOR YEAR 2023/24 SEASON

For season 2023/2024 the Company have contracted 6 AMCOS from Manyoni in Singida Region. The respective volume is detailed in Table 4.

**Table 4:** Singida Region AMCOS contracted for season 2023/2024

SNO.	NAME OF AMCOS	VOLUME, KG.
1	Makale	480,000
2	Kazimoto	100,000
3	Ngongosolo	50,000
4	Nsokolo	
5	Msemembo	
6	Kilulumo	
	<b>TOTAL:</b>	<b>630,000</b>

### 4. GREEN TOBACCO EXPORT PROMOTION

The Company is inviting to enter into **business contract** for exporting green leaf tobacco to various countries of the World. The overall long-term strategy is to establish **processing factories**, which will add value to the green tobacco into semi processed and finished condition.

## 5. HIGH QUALITY FLUE CURED TOBACCO FROM TANZANIA

Due to the available tropical soils and climate, Tanzania produces high quality flue cured tobacco. Currently, the Tanzania Tobacco Board has categorized the tobacco into 63 quality grades. Typical tobacco grades are shown hereunder.

